

Printing Services Request for Proposal

RFP #19-PS-920

Questions and Answers

October 4, 2019

Q1: Do you favor NJ vendors over out of state vendors?

A1: Although an interested vendor is not required to be based in New Jersey or have an office in New Jersey in order to participate in RFP #19-PS-920 (“RFP” or “procurement”), an interested vendor must (in addition to satisfying all other RFP requirements) be qualified to conduct business in New Jersey, have a valid Business Registration Certificate on file with the State of New Jersey, Division of Revenue, must not be debarred or prohibited by any public entity in the State of New Jersey and must remain in good standing with the State of New Jersey, Division of Revenue for the entire term of any Subcontract awarded in connection with the procurement.

Q2: Can we get better clarification on line 24 in the document “RFP#19-PS-920 Schedule 1 Printing Services Worksheet 2021” – Scratch-Off Tower Card Insert –

- a) Is this 120,000 each of 4 versions = 480,000 total, or is it 30,000 each of 4 versions = of 120,000?
- b) It says Collate in sets of 4 – Do the sets need to be banded, shrink wrapped or slip sheeted to keep the sets separate; or band or SW in 75 sets of 4 basically 300 sheets per pack?
- c) Will this need to have a scratch-off coating applied?

A2: For the purpose of responding to this RFP, estimate Scratch-Off Tower Card Insert pricing based on the following:

- a) A total of 120,000 packaged as four (4) Scratch-Off Tower Card Inserts each of four (4) versions collated and shrink wrapped in packs of 16 cards, they shall be banded in sets of 75s for a total of 7,500 packs.
- b) See answer A2a.
- c) No, it does not get a Scratch-Off coating.

The details of a particular project can vary from the details provided in Schedule 1 – Printing Services Worksheet and will be discussed on a project-by-project basis, in Northstar’s discretion, with Qualified Vendors placed on the Qualified Vendors List with whom Northstar may consider placing a particular printing service.